

#### **Quarterly Summary**

Quarter 3 - Fiscal Year 2018

| Quarter Date Ranges |                         |  |  |  |  |
|---------------------|-------------------------|--|--|--|--|
| Quarter 1           | July 01 - September 30  |  |  |  |  |
| Quarter 2           | October 1 - December 31 |  |  |  |  |
| Quarter 3           | January 1 - March 31    |  |  |  |  |
| Quarter 4           | April 1 - June 30       |  |  |  |  |

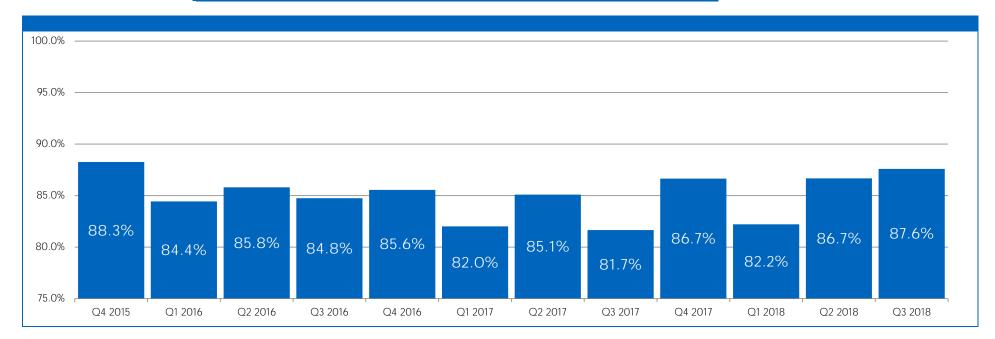
|                              |         |         |         |         |         |         |         |         |         |         |         | CURRENT |
|------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|                              | Q4 2015 | Q1 2016 | Q2 2016 | Q3 2016 | Q4 2016 | Q1 2017 | Q2 2017 | Q3 2017 | Q4 2017 | Q1 2018 | Q2 2018 | Q3 2018 |
| Audiology/Speech Pathology   | 100.0%  | 100.0%  | N/A     | 100.0%  | 100.0%  | 0.0%    | N/A     | 100.0%  | 90.0%   | 90.9%   | 100.0%  | 80.0%   |
| Counseling                   | 76.2%   | 64.3%   | 72.7%   | 36.0%   | 55.6%   | 45.5%   | 78.6%   | 84.7%   | 97.5%   | 76.9%   | 97.0%   | 91.3%   |
| Dentistry                    | 53.6%   | 74.0%   | 69.8%   | 80.0%   | 64.0%   | 69.5%   | 75.3%   | 73.9%   | 94.3%   | 65.4%   | 89.2%   | 84.0%   |
| Funeral Directing            | 100.0%  | 88.2%   | 88.2%   | 100.0%  | 81.0%   | 80.0%   | 100.0%  | 60.0%   | 70.0%   | 78.6%   | 85.7%   | 61.1%   |
| Long Term Care Administrator | 84.6%   | 77.8%   | 88.9%   | 80.8%   | 85.7%   | 75.0%   | 72.7%   | 69.2%   | 55.0%   | 80.0%   | 50.0%   | 25.0%   |
| Medicine                     | 94.3%   | 87.8%   | 87.9%   | 89.7%   | 91.2%   | 32.5%   | 93.5%   | 93.5%   | 95.4%   | 91.6%   | 93.8%   | 93.7%   |
| Nurse Aide                   | 93.0%   | 91.1%   | 97.1%   | 95.9%   | 92.6%   | 89.8%   | 88.3%   | 84.0%   | 77.7%   | 65.2%   | 78.9%   | 93.1%   |
| Nursing                      | 87.2%   | 87.3%   | 86.2%   | 84.2%   | 87.2%   | 85.3%   | 89.2%   | 85.8%   | 86.4%   | 83.4%   | 84.5%   | 81.0%   |
| Optometry                    | 66.7%   | 85.7%   | 100.0%  | 80.0%   | 85.7%   | 100.0%  | 81.3%   | 100.0%  | 100.0%  | 50.0%   | 66.7%   | 62.5%   |
| Pharmacy                     | 62.2%   | 82.8%   | 95.4%   | 93.1%   | 95.2%   | 90.3%   | 69.5%   | 71.6%   | 85.4%   | 83.1%   | 87.1%   | 91.4%   |
| Physical Therapy             | 75.0%   | 75.0%   | 100.0%  | 100.0%  | 77.8%   | 25.0%   | 77.8%   | 100.0%  | 44.4%   | 90.0%   | 100.0%  | 100.0%  |
| Psychology                   | 100.0%  | 75.0%   | 50.0%   | 37.5%   | 50.0%   | 44.4%   | 50.0%   | 44.2%   | 81.6%   | 92.9%   | 85.2%   | 100.0%  |
| Social Work                  | 77.8%   | 65.5%   | 87.5%   | 46.2%   | 75.0%   | 30.7%   | 62.5%   | 41.3%   | 92.3%   | 73.3%   | 100.0%  | 81.8%   |
| Veterinary Medicine          | 92.7%   | 65.3%   | 63.5%   | 69.1%   | 54.8%   | 73.2%   | 68.8%   | 73.7%   | 75.5%   | 86.0%   | 51.2%   | 74.3%   |
| AGENCY TOTAL                 | 88.3%   | 84.4%   | 85.8%   | 84.8%   | 85.6%   | 82.0%   | 85.1%   | 81.7%   | 86.7%   | 82.2%   | 86.7%   | 87.6%   |



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#### Fiscal Year Summary

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|                              | FY 2013 | Change Between FY14<br>& FY 13 | FY 2014 | Change Between FY15<br>& FY 14 | FY 2015 | Change Between FY16<br>& FY 15 | FY 2016 | Change Between FY16<br>& FY 17 | FY 2017 |
|------------------------------|---------|--------------------------------|---------|--------------------------------|---------|--------------------------------|---------|--------------------------------|---------|
| Audiology/Speech Pathology   | 96.4%   | 3.7%                           | 100.0%  | -3.2%                          | 96.8%   | 3.3%                           | 100.0%  | -10.5%                         | 89.5%   |
| Counseling                   | 81.2%   | 7.9%                           | 87.6%   | -12.6%                         | 76.6%   | -25.8%                         | 56.8%   | 35.0%                          | 76.8%   |
| Dentistry                    | 86.5%   | -24.7%                         | 65.1%   | 11.1%                          | 72.4%   | 0.0%                           | 72.4%   | 3.4%                           | 74.8%   |
| Funeral Directing            | 86.3%   | 5.3%                           | 90.8%   | 5.4%                           | 95.7%   | -6.0%                          | 90.0%   | -14.4%                         | 77.1%   |
| Long Term Care Administrator | 88.7%   | -0.1%                          | 88.6%   | 1.6%                           | 90.0%   | -6.4%                          | 84.2%   | -19.0%                         | 68.3%   |
| Medicine                     | 92.1%   | -0.4%                          | 91.7%   | -1.0%                          | 90.8%   | -1.7%                          | 89.3%   | 5.0%                           | 93.7%   |
| Nurse Aide                   | 91.9%   | 4.6%                           | 96.1%   | -0.1%                          | 96.0%   | -2.2%                          | 94.0%   | -9.4%                          | 85.1%   |
| Nursing                      | 91.8%   | 0.6%                           | 92.3%   | -2.2%                          | 90.3%   | -4.7%                          | 86.1%   | 0.7%                           | 86.7%   |
| Optometry                    | 91.8%   | -9.2%                          | 83.3%   | 4.0%                           | 86.7%   | 4.9%                           | 90.9%   | -1.4%                          | 89.7%   |
| Pharmacy                     | 91.5%   | 0.5%                           | 92.0%   | -4.3%                          | 88.0%   | 4.4%                           | 91.9%   | -15.6%                         | 77.6%   |
| Physical Therapy             | 88.1%   | 8.2%                           | 95.4%   | -5.6%                          | 90.0%   | 3.4%                           | 93.0%   | -33.3%                         | 62.1%   |
| Psychology                   | 95.2%   | -1.6%                          | 93.7%   | 0.1%                           | 93.8%   | -49.5%                         | 47.3%   | 21.8%                          | 57.6%   |
| Social Work                  | 90.0%   | 3.0%                           | 92.7%   | -8.3%                          | 85.0%   | -28.4%                         | 60.9%   | -15.3%                         | 51.5%   |
| Veterinary Medicine          | 90.8%   | 4.8%                           | 95.2%   | 5.1%                           | 100.0%  | -37.6%                         | 62.4%   | 16.7%                          | 72.8%   |
| AGENCY                       | 91.7%   |                                | 91.3%   |                                | 90.9%   | -1.6%                          | 89.5%   | -6.2%                          | 83.9%   |



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