

**Board of Funeral Directors and Embalmers**  
**Approved Continuing Education Providers & Coursework**

Revised: January 2, 2024

<u><b>Name of Provider</b></u>	<u><b>Approved Provider License #</b></u>	<u><b>Approved Courses &amp; Credit Hours</b></u>
<b>APEX Continuing Education</b> 3517 North Hills Drive, Suite J-203 Austin, TX 78731 www.apexces.com Phone: 1-800-769-8996	0520000046	<ul style="list-style-type: none"><li>• Telephone Inquiry Manual for Funeral Homes (1)</li><li>• Sexual Harassment in the Workplace (2)</li><li>• Creative Marketing for Funeral Homes (1)</li><li>• Funeral Rule-Federal Trade Commission (2)</li><li>• Funeral Service Ethics (1)</li><li>• Working with Difficult People (2)</li><li>• OSHA Essentials (2)</li><li>• Understanding HIV and AIDS (2)</li><li>• Virginia Preneed (1)</li><li>• Virginia Laws and Regulations (1)</li><li>• A Brief History of Preservation and Burial (1)</li><li>• Green Burial 101 (1)</li><li>• After Suicide: Supporting Survivors of the Loss (2)</li><li>• The Funeral Director and Organ and Tissue Donation (2)</li><li>• Restoration of a Tissue Donor (2)</li><li>• Infant Embalming Techniques (2)</li><li>• Are you Stressed? Signs &amp; Solutions (2)</li><li>• Funeral Rituals and Mental Health (2)</li><li>• Understanding Grief (2)</li></ul>
<b>WebCE, Inc.</b> 12222 Merit Drive, Suite 500 Dallas, TX 75251 www.webce.com Phone: 877-488-9308	0520000034	<ul style="list-style-type: none"><li>• Bloodborne Pathogens (1)</li><li>• Communicating Effectively with Seniors (2)</li><li>• Conflict Resolution for Funeral Directors (2)</li><li>• Cremation Best Practices (2)</li><li>• Ethical Business Practices for Funeral Directors (2)</li><li>• Final Expense Insurance (2)</li><li>• Funeral Customs with Military Honors (2)</li><li>• Funeral Personalization and Family Engagement (2)</li><li>• High Risk Direct Disposal: Lessons Learned from Ebola Outbreak (2)</li><li>• Intercultural Burials (2)</li><li>• Managing Grief: A Guide for the Funeral Professional (2)</li><li>• OSHA Emergency Action Plans for Funeral Homes (2)</li><li>• OSHA Practice Standards for Funeral Professionals (2)</li><li>• OSHA Workplace Rights (1)</li><li>• Pre-Need Planning (2)</li><li>• Public Speaking for Funeral Directors (2)</li><li>• Top Five Things They Didn't Teach You in Mortuary School (2)</li></ul>

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- Understanding Social Security: Case Studies for Funeral Directors
- Virginia Laws and Regulations for the Funeral Services Industry (2)
- When Disaster Strikes: Mass Fatalities & Community Impact (2)
- Working Ethically with Seniors (2)
- Cremation Pre-Arrangement Conference Best Practices (2)
- Death Care Trends That Are Changing Tradition (2)
- Modern Funeral Home Management (3)
- Funeral Operations During A Pandemic (3)
- What Every Funeral Professional Should Know about Alkaline Hydrolysis (2)
- Virginia Pre-Need Planning (1)
- Helping Survivors After Suicide: The Funeral Director's Role (2)

**MKJ Marketing- Advance U**  
7978 Coley Davis Rd, Suite 102  
Nashville, TN 37221  
[advanceu.mkjmarketing.com](http://advanceu.mkjmarketing.com)  
Phone: 888 655-1566

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- Arranger Training: The Advanced Course (8)

**Order of the Golden Rule**  
3502 Woodview Trace, Suite #300  
Indianapolis, IN 46268  
[www.ogr.org](http://www.ogr.org)  
Phone: 1-800-637-8030  
Fax: 512-334-5514

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- Blood-borne Pathogen Exposure Control Plan (1)
- Human Crematory Operator Training Program (6.5)
- Complying with OSHA (1)
- Helping Survivors Get Their Financial Matters in Order (1)
- Invitational Roundtable III (3)
- Building a Better Funeral Home from the Inside Out-Interior (8.25)
- Building a Better Funeral Home from the Inside Out-Exterior (8.25)
- Funeral Service Update/Current Issues (1)
- Cremation Options (1)
- OGR Resources that Boost Business and Make Your Life Easier (1)
- Guidelines for OSHA Annual Staff Training (1)
- Annual FTC Review (1)
- Decision-Makers in the Arrangements Conference: Who has the Right of Way (1)
- The Young Funeral Director: New Generation, New Challenges (1)
- Strategies for a Stronger Tomorrow (10)

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- Coping with the Holidays (1)
- Invitational Roundtable II (3)
- Audio Seminar – The Young Funeral Director: New Generation, New Challenges (1)
- Six(6)Audio Seminars/Teleconferences  
One (1) hour each: Known Shipper Mandate: Prepare Now; OSHA Update; Demanding Families: An Arrangement Conference Challenge; FTC Review; Innovative Ideas to Better Serve Families; and What to Know Before Expanding or Acquiring a New Facility
- Invitational Roundtable: 7th Annual Pheasant Hunt (3)
- OSHA Training: Keeping Your Funeral Home in Compliance (1)
- Business Fundamentals...Connecting the Dots (10)
- Innovative Technology in Funeral Homes; Challenges & Victories (1)
- A Lifeline for Funerals: Attracting Families that are Slipping Away (4)
- Steering Funeral Homes Toward a Profitable Future
- Regional Workshop: “Blowing the Roof Off Your Aftercare Program: Solutions for Making it Pay Off”
- Regional Workshop: Fresh Approaches to Funeral & Memorial Services
- Shatter Expectations: Takeaways for the New General of Funeral Professionals
- Educating the Families that you Serve about the WHY of the Funeral (8.5)
- 2020 Annual Conference & Solution Center (9)
- 2021 Virtual Leadership Summit (3)
- 2022 OGR Annual Conference taking place May 15-17, 2022 at The Carmichael Hotel in Carmel, IN (8)
- 2023 OGR Annual Conference: May 2-4 at The Conrad in Indianapolis, IN (8)

**Life Celebration, Inc.**  
125 Hartman Road  
North Wales, PA 19454  
Phone: 1-888-887-3782

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- Funeral Mass Communication-Providing Families Only & Exactly what they want!

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**Practicum Strategies**

8 Lenore Court

Hammonton, NJ 08037

[www.practicumstrategies.com](http://www.practicumstrategies.com)

Phone: 1-800-731-4714

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- Ethics for Funeral Directors (2)
- Living with the FTC's Funeral Rule (1)
- OSHA for Small Business (2)
- OSHA: Practical Guide for Funeral Service (2)
- Funeral Values (2)
- Sacred/Sensitive...and Sane (2)
- The Funeral Professional and Consumer Behavior (2)
- Grief 101 for Funeral Directors (2)
- Pre-Planning for Funeral Home Business Interruptions (2)
- Investment Management for the Funeral Director (2)
- How Do We Tell The Children (2)
- Cremation: The Concept, the Client, The Caring (2)
- Cremation: The Process (2)
- Preneed Funeral Planning (1)
- Everyday Ethics in Funeral Service (2)
- Managing Stress for Funeral Professionals (2)
- Complying with the Funeral Rule (1)
- Hazardous Chemicals/Toxic Substances (2)
- The Vanguard of Competition and the Funeral Profession (2)
- Business Morals and Ethics and the Funeral Director (2)
- Job Burnout in Funeral Service (2)
- Coping with Stress as a Funeral Director (2)
- Motivation and Coaching for the Successful Funeral Director (2)
- Universal Precautions (2)
- Dealing with Communicable Diseases and Aids (2)
- Moral Dilemmas Facing the Funeral Professional (2)
- A Review of Basic Embalming Basic Procedures (2)
- Understanding and Completing the Certificate of Death (2)
- Introduction to Accounting for the Funeral Director (2)
- Marketing 101 for Funeral Directors (2)
- Intermediate Marketing for Funeral Directors: (2)
- Virginia Funeral Service Law Updated 2016 (1)
- Virginia Regulations for Preneed Funeral Planning (1)
- Embalming Chemistry (5)

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- Employee Recruitment and Retention in Funeral Service (2)
- Power Communications for Funeral Professionals (2)

**Regulatory Support Services Inc.**  
P. O. Box 3130  
Durham, NC 27715  
www.regulatorysupportservices.com  
mail@regulatorysupportservices.com  
Phone: 804-784-7347

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- Learning From the Mistakes of Others (2)
- Reinvent, Rejuvenate, Renew (3)
  - a. Law & Regulations (1)
  - b. Preneed (1)
- When a Band-Aid Won't Work (2)
- Potholes, Speedbumps & Orange Cones: Protecting Your License by Overcoming Compliance Barriers (3)
  - a. Laws & Regulations (1)
  - b. Preneed (1)
- Ethics in the Funeral Profession (2)
- Funeral Professionals Love Dessert: Your Piece of the Compliance Pie (2)
- Whirlwinds & Whirlpools: Handling Challenging Decisions in Funeral Service (3)
  - a. Laws & Regulations (1)
  - b. Preneed (1)
  - c. Ethics (1)
- From Head to Toe: Cover Up for Safety (2)
- Pandemic Flu: A Survival Kit for Funeral Professionals (2)
- From First Call to Disposition (3)
  - a. Laws and Regulations
- Is there a Doctor in the House (2)
- From Dinghies to Submarines: Funeral Homes: Crematory Compliance/Liability Survival Skills (3)
  - a. Laws & Regulations
- Clue Me into Safety (2)
- a. Color Me Compliant: Preneed Laws and Regulations (3)
  - a. Preneed
  - b. Regulations
- Faith, hope and Clarity: How to Apply FTC compliance to your Business Practices (3)
  - a. Laws & Regulations
  - b. Federal Trade Commission: The Funeral Rule
- Annual OSHA Training: Understanding the New Safety Data Sheets & Infectious Disease (2)
- Funeral Packages & Special Charges (3)
- The Cost of Compliance – Building A Workplace Safety Program (2)

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- OSHA Training: The Cost of Compliance – The FTC Funeral Rule, Funeral Ethics, and Preneed Bingo (3)
- OSHA and the Workplace – Condition Green, Yell, Red (2)
- The Funeral Fixer: FTC Compliance and Truth and Consequences: VA Preneed Laws and Regulations (3)
- OSHA the Compliance Toolbox (2)
- FTC- Learning from Mistakes, VA Preneed Quiz Bowl, & Emergency Action Plan- It's It's Not Just Fires (3)
- Annual OSHA Training- Climbing The Compliance Ladder (2)
- FTC Pricing Special Service and Telephone Shoppers, Compliance All Stars- Are you an A-Team or an F-Troop, and Virginia Preneed- You Are The Inspector (3)
- FTC Trivia Back to Basics, Words Matter- Effective Communication with the Families We Serve, and Virginia Preneed Trivia (3)
- OSHA Workplace Safety- It's No Laughing Matter (2)
- FTC-Are Changes on the Horizon, Funeral Service in a Pandemic, and Virginia Preneed (3)
- On Target: Hitting the Bullseye with OSHA Workplace Safety (2)
- FTC- Funeral Rule, Complaints & Ethics 101 and VA Preneed Trivia (3)
- OSHA Compliance Spotlight (2)
- Tales of the Unexpected: FTC Opinion of the Funeral Rule, Ethics and Preneed (3)
- OSHA- Did you Forget Something

**SCI Dignity University**  
1929 Allen Parkway, 2nd Floor  
Houston, TX 77019  
Phone: 713-525-9737

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- Hospice Explained (1)
- Formaldehyde Monitoring Training (1)
- Back Safety and Injury Prevention (1)
- Bloodborne Pathogens Awareness (1)
- Defensive Driving Fundamentals (1)
- Fire Safety and Prevention(1)
- Forklift Safety (1)
- FTC – Funeral Rule (2)
- Hazard Communication: An Employee's Right to Know (1.5)
- Hearing Conservation (1.25)
- Lockout/Tagout (1.25)

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- Office Safety (1.50)
- Respiratory Protection (1)
- Trenching & Excavation Safety (1)
- Cremation Theory (2)
- Jewish Funeral Traditions (1)
- Workplace Discrimination (2)
- Workplace Diversity (2)
- Workplace Harassment (2)
- Our Code of Conduct (1)
- Leading With Dignity (8)

**Selected Independent Funeral Homes**

One Overlook Point, Suite 530  
Lincolnshire, IL 60069  
[www.selectedfuneralhomes.org](http://www.selectedfuneralhomes.org)  
Phone: 847-236-9401

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- Managing the Generational Mix (6)
- Leader or Self-Deceiver How Most Personal and Organizational Problems Result From Self-Deception and Ways to Solve It
- 2020 NextGen Seminar on January 26th to 30th, in St. Kitts (8.5)
- 2020 Spring Management Summit will be April 29th to May 1st in Tampa, FL for (7.5)
- 2021 NextGen Seminar will be January 31st to February 2nd in Naples, FL (6)
- The THRIVE Conference for Independent Funeral Homes on Nov. 30, 2021 at LIVE! Casino & Hotel in Hanover, MD (4)
- 2022 NexGen Seminar being held Jan. 31<sup>st</sup> to Feb. 3<sup>rd</sup> at the Confidante Miami Beach in Miami, FL (8.5)
- Forum FOCUS: Expert Edition being held virtually via Zoom on May 5, 2022 (3)
- Forum FOCUS: Expert Edition being held virtually via Zoom on June 2, 2022 (3)
- The 2022 Annual Meeting September 21-24, 2022 in Washington, DC (9.5)
- 2023 NextGen Seminar (8.5)
- 2023 Annual Meeting- October 10-13, 2023 Chicago, IL (9.5)
- 2024 NextGen Seminar- January 28- February 1, 2024, Atlantis Paradise Island, Bahamas (8)

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**U.S. Cremation Equipment**

2814 Silver Star Road, Suite 201-D

Orlando, FL 32808

Phone: 321-282-7357

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- Crematory Operator Training (8)