

Board of Funeral Directors and Embalmers
Approved Continuing Education Providers & Coursework

Revised: July 16, 2020

<u>Name of Provider</u>	<u>Approved Provider License #</u>	<u>Approved Courses & Credit Hours</u>
<p>APEX Continuing Education 3517 North Hills Drive, Suite J-203 Austin, TX 78731 www.apexces.com Phone: 1-800-769-8996</p>	0520000046	<ul style="list-style-type: none"> • Telephone Inquiry Manual for Funeral Homes (1) • Sexual Harassment in the Workplace (2) • Creative Marketing for Funeral Homes (1) • Funeral Rule-Federal Trade Commission (2) • Funeral Service Ethics (1) • Working with Difficult People (2) • OSHA Essentials (2) • Understanding HIV and AIDS (2) • Virginia Preneed (1) • Virginia Laws and Regulations (1) • A Brief History of Preservation and Burial (1) • Green Burial 101 (1) • After Suicide: Supporting Survivors of the Loss (2) • The Funeral Director and Organ and Tissue Donation (2) • Restoration of a Tissue Donor (2) • Infant Embalming Techniques (2) • Are you Stressed? Signs & Solutions (2) • Funeral Rituals and Mental Health (2) • Understanding Grief (2)
<p>WebCE, Inc. 12222 Merit Drive, Suite 500 Dallas, TX 75251 www.webce.com Phone: 972-616-1118</p>	0520000034	<ul style="list-style-type: none"> • Bloodborne Pathogens (1) • Communicating Effectively with Seniors (2) • Conflict Resolution for Funeral Directors (2) • Cremation Best Practices (2) • Ethical Business Practices for Funeral Directors (2) • Final Expense Insurance (2) • Funeral Customs with Military Honors (2) • Funeral Personalization and Family Engagement (2) • High Risk Direct Disposal: Lessons Learned from Ebola Outbreak (2) • Intercultural Burials (2) • Managing Grief: A Guide for the Funeral Professional (2) • OSHA Emergency Action Plans for Funeral Homes (2) • OSHA Practice Standards for Funeral Professionals (2) • OSHA Workplace Rights (1) • Pre-Need Planning (2) • Public Speaking for Funeral Directors (2) • Top Five Things They Didn't Teach You in Mortuary School (2)

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- Understanding Social Security: Case Studies for Funeral Directors
- Virginia Laws and Regulations for the Funeral Services Industry (2)
- When Disaster Strikes: Mass Fatalities & Community Impact (2)
- Working Ethically with Seniors (2)
- Cremation Pre-Arrangement Conference Best Practices (2)
- Death Care Trends That Are Changing Tradition (2)

Graystone Associates, Inc.
20 Flint Ridge Road, Suite 202
Webster, TX 77598
www.graystoneassociates.com
Phone: 832-864-2833

0520000062

- Graystone 2019 Summit (15.75)
- Graystone Greats – Studying Firms which Have Achieved the Highest Customer Satisfaction Scores and
- Cycle of Excellence: Introductory Arranger Training (4)
- Cycle of Excellence: The Funeral
- Grief Management (6)
- Cycle of Excellence: People Skills (4)
- Public Speaking- Comfortably (2)
- People Skills – Advanced (4)
- Funeral Service Ethics (3)
- Cycle of Excellence – Cremation (4)
- Learning to be a Leader (1.5)
- Profits (3)
- Pre-Need (2)
- What Matters Most (3)
- Understanding Grief (4)
- Exceptional Funerals (3)
- Communicable Diseases (2)
- Death Care Marketing (4)
- Embalming Perspectives (4)
- Hazard Communication (1)
- Cycle of Excellence – Funeral Home
- Talking Points (7)

Order of the Golden Rule
9101 Burnet Rd., Suite 120
Austin, TX 78758
www.ogr.org
Phone: 1-800-637-8030
Fax: 512-334-5514

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- Blood-borne Pathogen Exposure Control Plan (1)
- Human Crematory Operator Training Program (6.5)
- Complying with OSHA (1)
- Helping Survivors Get Their Financial Matters in Order (1)
- Invitational Roundtable III (3)
- Building a Better Funeral Home from the Inside Out-Interior (8.25)

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- Building a Better Funeral Home from the Inside Out-Exterior (8.25)
- Funeral Service Update/Current Issues (1)
- Cremation Options (1)
- OGR Resources that Boost Business and Make Your Life Easier (1)
- Guidelines for OSHA Annual Staff Training (1)
- Annual FTC Review (1)
- Decision-Makers in the Arrangements Conference: Who has the Right of Way (1)
- The Young Funeral Director: New Generation, New Challenges (1)
- Strategies for a Stronger Tomorrow (10)
- Coping with the Holidays (1)
- Invitational Roundtable II (3)
- Audio Seminar – The Young Funeral Director: New Generation, New Challenges (1)
- Six(6)AudioSeminars/Teleconferences One (1) hour each: Known Shipper Mandate: Prepare Now; OSHA Update; Demanding Families: An Arrangement Conference Challenge; FTC Review; Innovative Ideas to Better Serve Families; and What to Know Before Expanding or Acquiring a New Facility
- Invitational Roundtable: 7th Annual Pheasant Hunt (3)
- OSHA Training: Keeping Your Funeral Home in Compliance (1)
- Business Fundamentals...Connecting the Dots (10)
- Innovative Technology in Funeral Homes; Challenges & Victories (1)
- A Lifeline for Funerals: Attracting Families that are Slipping Away (4)
- Steering Funeral Homes Toward a Profitable Future
- Regional Workshop: “Blowing the Roof Off Your Aftercare Program: Solutions for Making it Pay Off”
- Regional Workshop: Fresh Approaches to Funeral & Memorial Services
- Shatter Expectations: Takeaways for the New General of Funeral Professionals
- 2019 Annual Conference & Solution Center (8)
- Educating the Families that you Serve about the WHY of the Funeral (8.5)
- 2020 Annual Conference & Solution Center (9)

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Life Celebration, Inc. 125 Hartman Road North Wales, PA 19454 Phone: 1-888-887-3782	0520000067	<ul style="list-style-type: none">• Funeral Mass Communication-Providing Families Only & Exactly what they want!
MKJ Marketing T/A Preferred Funeral Directors International 1501 Belcher Road S, Bldg. B Largo, FL 33771 www.mkjmarketing.com Phone: 757-524-8100	0520000030	<ul style="list-style-type: none">• Nashville Workshop (16)• 2018 Preferred Funeral Directors International(PFDI) Convention (12)
Practicum Strategies 8 Lenore Court Hammonton, NJ 08037 www.practicumstrategies.com Phone: 1-800-731-4714	0520000008	<ul style="list-style-type: none">• Ethics for Funeral Directors (2)• Living with the FTC's Funeral Rule (1)• OSHA for Small Business (2)• OSHA: Practical Guide for Funeral Service (2)• Funeral Values (2)• Sacred/Sensitive...and Sane (2)• The Funeral Professional and Consumer Behavior (2)• Grief 101 for Funeral Directors (2)• Pre-Planning for Funeral Home Business Interruptions (2)• Investment Management for the Funeral Director (2)• How Do We Tell The Children (2)• Cremation: The Concept, the Client, The Caring (2)• Cremation: The Process (2)• Preneed Funeral Planning (1)• Everyday Ethics in Funeral Service (2)• Managing Stress for Funeral Professionals (2)• Complying with the Funeral Rule (1)• Hazardous Chemicals/Toxic Substances (2)• The Vanguard of Competition and the Funeral Profession (2)• Business Morals and Ethics and the Funeral Director (2)• Job Burnout in Funeral Service (2)• Coping with Stress as a Funeral Director (2)• Motivation and Coaching for the Successful Funeral Director (2)• Universal Precautions (2)• Dealing with Communicable Diseases and Aids (2)• Moral Dilemmas Facing the Funeral Professional (2)

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- A Review of Basic Embalming Basic Procedures (2)
- Understanding and Completing the Certificate of Death (2)
- Introduction to Accounting for the Funeral Director (2)
- Marketing 101 for Funeral Directors (2)
- Intermediate Marketing for Funeral Directors: (2)
- Virginia Funeral Service Law Updated 2016 (1)
- Virginia Regulations for Preneed Funeral Planning (1)
- Embalming Chemistry (5)
- Employee Recruitment and Retention in Funeral Service (2)
- Power Communications for Funeral Professionals (2)

Regulatory Support Services Inc.
P. O. Box 148
Manakin-Sabot, VA 23103
www.regulatorysupportservices.com
mail@regulatorysupportservices.com
Phone: 804-784-7347

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- Learning From the Mistakes of Others (2)
- Reinvent, Rejuvenate, Renew (3)
 - a. Law & Regulations (1)
 - b. Preneed (1)
- When a Band-Aid Won't Work (2)
- Potholes, Speedbumps & Orange Cones: Protecting Your License by Overcoming Compliance Barriers (3)
 - a. Laws & Regulations (1)
 - b. Preneed (1)
- Ethics in the Funeral Profession (2)
- Funeral Professionals Love Dessert: Your Piece of the Compliance Pie (2)
- Whirlwinds & Whirlpools: Handling Challenging Decisions in Funeral Service (3)
 - a. Laws & Regulations (1)
 - b. Preneed (1)
 - c. Ethics (1)
- From Head to Toe: Cover Up for Safety (2)
- Pandemic Flu: A Survival Kit for Funeral Professionals (2)
- From First Call to Disposition (3)
 - a. Laws and Regulations
- Is there a Doctor in the House (2)
- From Dinghies to Submarines: Funeral Homes: Crematory Compliance/Liability Survival Skills (3)
 - a. Laws & Regulations
- Clue Me into Safety (2)

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- Color Me Compliant: Preneed Laws and Regulations (3)
 - a. Preneed
 - b. Regulations
- Faith, hope and Clarity: How to Apply FTC compliance to your Business Practices (3)
 - a. Laws & Regulations
 - b. Federal Trade Commission: The Funeral Rule
- Annual OSHA Training: Understanding the New Safety Data Sheets & Infectious Disease (2)
- Funeral Packages & Special Charges (3)
- The Cost of Compliance – Building A Workplace Safety Program (2)
- OSHA Training: The Cost of Compliance – The FTC Funeral Rule, Funeral Ethics, and Preneed Bingo (3)
- OSHA and the Workplace – Condition Green, Yell, Red (2)
- The Funeral Fixer: FTC Compliance and Truth and Consequences: VA Preneed Laws and Regulations (3)
- OSHA the Compliance Toolbox (2)
- FTC- Learning from Mistakes, VA Preneed Quiz Bowl, & Emergency Action Plan- It's It's Not Just Fires (3)
- Annual OSHA Training- Climbing The Compliance Ladder (2)
- FTC Pricing Special Service and Telephone Shoppers, Compliance All Stars- Are you an A-Team or an F-Troop, and Virginia Preneed- You Are The Inspector (3)
- FTC Trivia Back to Basics, Words Matter- Effective Communication with the Families We Serve, and Virginia Preneed Trivia (3)
- OSHA Workplace Safety- It's No Laughing Matter (2)

Roland Vaults, Ltd.
1159 Harmony Road
Norfolk, VA 23502
www.rolandvaults.com
Phone: 757-466-8800

0520000025 • Fundamentals of Outer Burial Containers (3)

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SCI Dignity University

1929 Allen Parkway, 2nd Floor
Houston, TX 77019
Phone: 713-525-9737

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- Hospice Explained (1)
- Formaldehyde Monitoring Training (1)
- Back Safety and Injury Prevention (1)
- Bloodborne Pathogens Awareness (1)
- Defensive Driving Fundamentals (1)
- Fire Safety and Prevention(1)
- Forklift Safety (1)
- FTC – Funeral Rule (2)
- Hazard Communication: An Employee’s Right to Know (1.5)
- Hearing Conservation (1.25)
- Lockout/Tagout (1.25)
- Office Safety (1.50)
- Respiratory Protection (1)
- Trenching & Excavation Safety (1)
- Managing for Excellence (8)
- Cremation Theory (2)
- Jewish Funeral Traditions (1)
- Workplace Discrimination (2)
- Workplace Diversity (2)
- Workplace Harassment (2)

Selected Independent Funeral Homes

500 Lake Cook Road, Suite 205
Deerfield, IL 60015
www.selectedfuneralhomes.org
Phone: 847-236-9401

0520000024

- 2019 Annual Meeting- Sept. 23-26, 2019 in Nashville, TN (10)
- Managing the Generational Mix (6)
- Leader or Self-Deceiver How Most Personal and Organizational Problems Result From Self-Deception and Ways to Solve It