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<th>NAME OF PROVIDER</th>
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<td>• Sexual Harassment in the Workplace (2)</td>
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<td>• Are you Stressed? Signs &amp; Solutions (2)</td>
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<td>• Lifetimes – A Balanced Funeral Arrangement – (8)</td>
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<td>• A Better Way to Assist Today’s Value Driven Consumer (2)</td>
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Batesville, IN  47006
www.batesville.com
PHONE: 800-622-8373

- Plant Tour and Product Knowledge Presentation – Batesville Stamping and Assembly Plants (2)
- Professional Arranger Development Seminar (10)
- Research to Results (2)
- Communicating with Families – Making More Effective Arrangements (3)
- Setting a New Standard: The Cremation Arrangement (2)

B & L Cremation Systems, Inc.
7205 114th Avenue N.
Largo, FL  33776
www.blcremationsystems.com
PHONE:  727-541-4666

- Virginia Human Crematory Operator Training Program (8)

Burruss Burial Vaults
8324 Eagle Drive
Mechanicsville, VA 23111
1-800-637-1992

- Gravesite Value: Ways to Serve Our Families Even Better

Carriage Services, Inc.
3040 Post Oak Blvd., Suite 300
Houston, TX 77056
www.carriageservices.com
PHONE: 866-332-8400

- Cycle of Service: Service Strategies (18)

Ecolomed, LLC
12013 South Pittsburg
Tulsa, OK  74137
www.ecolomed.com
PHONE: 918-688-6774

- Hazard Communication
- Training Module (1)
- Formaldehyde Training Module (1)
- Blood borne Pathogens Training Module (1)
- Respiratory Protection Training Module (1)
- Tuberculosis Training Module (.5)

Epsilon Nu Delta Mortuary Fraternity
345-13th Avenue
Newark, NJ 07104
PHONE: 973-242-8454

- An Overview of Mortuary Programs & Affiliated Organizations
- Maximizing Leadership Potential
- Developing an Effective Education Program
- Restorative Art: Embalming-A Review of the Basics
- Mobilizing Human Resource

Fraud ID Standard Technology, Inc.
600 Pennsylvania Ave, SE
Suite 15859
Washington, DC  20003

- Red Flags Rule (1)
Funeral CE
12222 Merit Drive, Suite 500
Dallas, TX 75251
www.funeralce.com
PHONE: 877-332-8480

0520000034
- Ethical Business Practices for Funeral Directors (2)
- Pre-Need Planning (2)
- Funeral Customs with Military Honors (2)
- Virginia Laws and Regulations for the Funeral Services Industry (2)
- Managing Grief: A Guide for the Funeral Professional (2)
- Public Speaking for Funeral Directors (2)
- Bloodborne Pathogens
- Communicating Effectively with Seniors
- Intercultural Burials
- OSHA Practice Standards for Funeral Professionals
- OSHA Workplace Rights
- Understanding Social Security: Case Studies for Funeral Directors
- Working Ethically with Seniors (2)
- Conflict Resolution for Funeral Directors
- Cremation Best Practices (2)
- "When Disaster Strikes: Mass Fatalities and Community Impact (2) (Online video)
- Final Expense Insurance (2)
- High Risk Direct Disposal: Lessons Learned from Ebola Outbreak (2)
- Funeral Personalization and Family Engagement (2)
- Top Five Things They Didn’t Teach You in Mortuary School (2)

FuneralReview.com
2201 Dr. ML King Street North
St. Petersburg, FL 33704
www.funeralreview.com
PHONE: 727-822-4700

0520000050
- Fifth Annual Funeral Service Business Forum (13)
- Personnel Management (2)
- Marketing a Funeral Home for Long-Term Probability (2)
- Cycle of Excellence: Funeral Director Skills (4)
- Cycle of Excellence: Funeral Director Skills (4)
- Cycle of Excellence: People Skills (4)
- Cycle of Excellence: Phone Skills Refresher Training (2)
- Cycle of Excellence: Introductory People Management Training (4)
- Cycle of Excellence: Phone Skills (4)
Graystone Associates, Inc.
20 Flint Ridge Rd. Ste 202
Webster, TX 77598
www.graystoneassociates.com
Phone: (832) 864-2833

Order of the Golden Rule
9101 Burnet Rd., Suite 120
Austin, TX 78758
www.ogr.org
PHONE: 800-637-8030
FAX: 512-334-5514

- Graystone 2019 Summit (15.75)
- Graystone Greats – Studying Firms which Have Achieved the Highest Customer Satisfaction Scores and
- Cycle of Excellence: Introductory Arranger Training (4)
- Cycle of Excellence: The Funeral
- Grief Management (6)
- Cycle of Excellence: People Skills (4)
- Public Speaking- Comfortably (2)
- People Skills – Advanced (4)
- Funeral Service Ethics (3)
- Cycle of Excellence – Cremation (4)
- Learning to be a Leader (1.5)
- Profits (3)
- Pre-Need (2)
- What Matters Most (3)
- Understanding Grief (4)
- Exceptional Funerals (3)
- Communicable Diseases (2)
- Death Care Marketing (4)
- Embalming Perspectives (4)
- Hazard Communication (1)
- Cycle of Excellence – Funeral Home

- Blood-borne Pathogen Exposure Control Plan (1)
- Human Crematory Operator Training Program (6.5)
- Complying with OSHA (1)
- Helping Survivors Get Their Financial Matters in Order (1)
- Invitational Roundtable III (3)
- Building a Better Funeral Home from the Inside Out-Interior (8.25)
- Building a Better Funeral Home from the Inside Out-Exterior (8.25)
- Funeral Service Update/Current Issues (1)
- Cremation Options (1)
- OGR Resources that Boost Business and Make Your Life Easier (1)
- Guidelines for OSHA Annual Staff Training (1)
- Annual FTC Review (1)
- Decision-Makers in the Arrangements Conference: Who has the Right of Way (1)
- The Young Funeral Director: New Generation, New Challenges (1) Strategies for a Stronger Tomorrow (10)
- Coping with the Holidays (1)
Invitational Roundtable II (3)
- Audio Seminar – The Young Funeral Director: New Generation, New Challenges (1)
- Six (6) Audio Seminars/Teleconferences
  One (1) hour each: Known Shipper Mandate: Prepare Now; OSHA Update; Demanding Families: An Arrangement Conference Challenge; FTC Review; Innovative Ideas to Better Serve Families; and What to Know Before Expanding or Acquiring a New Facility
- Invitational Roundtable: 7th Annual Pheasant Hunt (3)
- OSHA Training: Keeping Your Funeral Home in Compliance (1)
- Business Fundamentals...Connecting the Dots (10)
- Innovative Technology in Funeral Homes; Challenges & Victories (1)
- A Lifeline for Funerals: Attracting Families that are Slipping Away (4)
- Steering Funeral Homes Toward a Profitable Future
- Regional Workshop: “Blowing the Roof Off Your Aftercare Program: Solutions for Making it Pay Off”
- Regional Workshop: Fresh Approaches to Funeral & Memorial Services
- Shatter Expectations: Takeaways for the New General of Funeral Professionals

Joyce Torchinsky
254 Carroll Street, NW
Washington, DC 20012
PHONE: 800-500-5401

Life Celebration, Inc.
125 Hartman Road
North Wales, PA 19454
PHONE: 888-887-3782

Matthews Cremation
2045 Sprint Boulevard
Apopka, FL 32703
www.matthewscremation.com
PHONE: 407-886-5533

Matthews International
T/A York Group
Two North Shore Center

Funeral Service Ethics and Morals (2)
Funeral Mass Communication - Providing Families Only & Exactly what they want!
Crematory Operator Certification Program
Program Overview (.25)
From the Consumer's Point of View (1.0)
<table>
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<td>Session Recap: What Exactly Did We Do Yesterday (.25)</td>
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<td>Seeing the Arrangement Process Through the Consumer’s Eyes (.25)</td>
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<td>90 Minute Miracle &amp; Manufacturing Plant Tour (6)</td>
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<td>Focus on Your Future (14)</td>
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<td>Hardwood Casket Construction &amp; Mfg. Plant Tour (2)</td>
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<td>Cremation (3)</td>
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<td>Everyday Ethics in Funeral Service</td>
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**MKJ Marketing T/A Preferred Funeral Directors International**
1501 Belcher Road S, Bldg. B
Largo, FL 33771
www.mkjmarketing.com
757-524-8100

**National Funeral Home**
7482 Lee Highway
Falls Church, VA 22042
703-289-4707

**Practicum Strategies**
8 Lenore Ct
Hammonton, NJ 08037
www.practicumstrategies.com
PHONE: 800-731-4714
• Managing Stress for Funeral Professionals (2)
• Complying with the Funeral Rule
• Hazardous Chemicals/Toxic Substances (2)
• The Vanguard of Competition and the Funeral Profession (2)
• Business Morals and Ethics and the Funeral Director (2)
• Job Burnout in Funeral Service (2)
• Coping with Stress as a Funeral Director (2)
• Motivation and Coaching for the Successful Funeral Director (2)
• Universal Precautions (2)
• Dealing with Communicable Diseases and Aids (2)
• Moral Dilemmas Facing the Funeral Professional (2)
• A Review of Basic Embalming Basic Procedures (2)
• Understanding and Completing the Certificate of Death (2)
• Introduction to Accounting for the Funeral Director (2)
• Marketing 101 for Funeral Directors (2)
• Intermediate Marketing for Funeral Directors: (2)
• Virginia Funeral Service Law Updated 2016 (1)
• Virginia Regulations for Preneed Funeral Planning (1)
• Embalming Chemistry (5)
• Employee Recruitment and Retention in Funeral Service (2)
• Power Communications for Funeral Professionals

• Learning From the Mistakes of Others (2)
• Reinvent, Rejuvenate, Renew (3)
  a. Law & Regulations (1)
  b. Preneed (1)
• When a Band-Aid Won’t Work (2)
• Potholes, Speedbumps & Orange Cones: Protecting Your License by Overcoming Compliance Barriers (3)
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  b. Preneed (1)
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• Funeral Professionals Love Dessert: Your Piece of the Compliance Pie (2)
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Challenging Decisions in Funeral Service (3)
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  b. Preneed (1)
  c. Ethics (1)
  • From Head to Toe: Cover Up for Safety (2)
  • Pandemic Flu: A Survival Kit for Funeral Professionals (2)
  • From First Call to Disposition (3)
    a. Laws and Regulations
  • Is there a Doctor in the House (2)
  • From Dinghies to Submarines: Funeral Homes: Crematory Compliance/Liability Survival Skills (3)
    a. Laws & Regulations
  • Clue Me into Safety (2)
  • Color Me Compliant: Preneed Laws and Regulations (3)
    a. Preneed
    b. Regulations
  • Faith, hope and Clarity: How to Apply FTC compliance to your Business Practices (3)
    a. Laws & Regulations
    b. Federal Trade Commission: The Funeral Rule
  • Annual OSHA Training: Understanding the New Safety Data Sheets & Infectious Disease
  • 3 Hour Training Class: Funeral Packages & Special Charges
  • The Cost of Compliance – Building A Workplace Safety Program
  • OSHA Training: The Cost of Compliance – The FTC Funeral Rule, Funeral Ethics, and Preneed Bingo
  • OSHA and the Workplace – Condition Green, Yell, Red (2)
  • The Funeral Fixer: FTC Compliance and Truth and Consequences: VA Preneed Laws and Regulations (3)
  • Annual OSHA Training- Climbing The Compliance Ladder (2)
  • FTC Pricing Special Service and Telephone Shoppers, Compliance All Stars- Are you an A-Team or an F-Troop, and Virginia Preneed- You Are The Inspector (3)

Roland Vaults, Ltd.
1159 Harmony Road
Norfolk, VA 23502
0520000025

• Fundamentals of Outer Burial Containers (3)
SCI Dignity University
1929 Allen Parkway, 2nd Floor
Houston, TX 77019
PHONE: 713-525-9737

0520000036
- Hospice Explained (1)
- Formaldehyde Monitoring Training (1)
- Back Safety and Injury Prevention (1)
- Bloodborne Pathogens Awareness (1)
- Defensive Driving Fundamentals (1)
- Fire Safety and Prevention (1)
- Forklift Safety (1)
- FTC – Funeral Rule (2)
- Hazard Communication: An Employee’s Right to Know (1.5)
- Hearing Conservation (1.25)
- Lockout/Tagout (1.25)
- Office Safety (1.50)
- Respiratory Protection (1)
- Trenching & Excavation Safety (1)
- Managing for Excellence (8)
- Cremation Theory (2)
- Jewish Funeral Traditions (1)
- Workplace Discrimination (2)
- Workplace Diversity (2)
- Workplace Harassment (2)

Selected Independent Funeral Homes
500 Lake Cook Road
Suite 205
Deerfield, IL 60015
www.selectedfuneralhomes.org
PHONE: 847-236-9401

0520000024
- Managing the Generational Mix (6)
- Leader or Self-Deceiver How Most Personal and Organizational Problems Result From Self-Deception and Ways to Solve It

Stericycle
342 Robinhill
Williamsville, NY 14221
www.stericycle.com
PHONE: 716-639-2150

0520000045
- Blood Borne Pathogens – (2)
- Blood Borne Pathogens – (3)
- Crematory Confined Space - (1)
- Formaldehyde – (1)
- Hazard Communication – (1)
- Crematory Lock Out/Tag Out – (1)
- Respiratory Protection – (1)
- Tuberculosis – (1)
- CSI, No, Just Forensic Toxicology (1)
- The Secrets to Enhance Funeral Home Operations (1)
- We Don’t Want A Funeral…We Want a Cremation (1)
- Employees engagement in the Funeral Home: (A Case Study) (1)
- Building an Effective Family Service Program (1)
• Family Business in the Rear View Mirror (1)
• Reaching Your Community via the Internet (1)
• Moments Held Legacy Work: Bob’s Story (1)
• Changes in Funerals: Why are they Happening and Where are they Going (1)
• Preparation of the Tissue-Recovered Body (1)
• Green Funerals: Something Old, Something New (1)
• First Contact is the First Step (1)
• All Preneed Isn’t Created Equal (Back-up Presentation (1)
• Embalming Beyond the Minimum Standard (2)
• And We Wonder Why People Question the Need for Funerals... (2)

Thanos Institute
P.O. Box 1928
Buffalo, NY 14231
www.thanosinstitute.com
PHONE: 800-742-8257
0520000017
• Management Skills for Funeral Directors (5)
• OSHA Compliance & FTC Rules (3)
• Ethics in Funeral Service (3)
• Unexpected Traumatic Death and the Funeral Director (3)
• Restorative Art & Cosmetology Forensic Pathology for Funeral Directors (5)
• Funeral Customs Past and Present (5)
• Bereavement and the Funeral Director (5)
• Embalming (5)
• A Student Dies, A School Mourns...Are You Prepared (3)
• Grief Counseling for the Funeral Director (5)
• Organ, Tissue Donation and the Funeral Director (5)

Trigard
1126 N. Kimball Street
Danville, IL 61832
www.trigard.com
Phone: 217-442-9224
05200000059
• Any courses taken from an accredited college or university in the area of funeral service is accepted as continuing education credits.
• Trigard University’s – Profitable Presentations (7)
• Eight (8) Hour Crematory Operator Training
• Disaster Morgue Operations – Postmortem Examinations’ Role in Victim Identification
• Transportation Security Administration (TSA) Update
• Infectious Diseases at Death: A Review

• Knowing What Comes Out of Your local OCME
• Exposure of Funeral Home Personnel to Formaldehyde During Embalming